



*"One Point of Contact for your
Informix and IBM Data
Solutions"*

RON M. FLANNERY
DATABASE SPECIALIST AND TECHNOLOGY VISIONARY

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OBJECTIVES

- Manage database infrastructure and provide vision and guidance towards achieving corporate technology goals.
- Perform administration and tuning for Informix and other databases.
- Perform application development in 4JS and Informix 4GL.
- Analyze, recommend, and help implement technology solutions.

EXPERIENCE

May, 1997 - present

One Point Solutions
President

Highland, MI

- Create One Point Solutions and its company vision. Responsible for daily operations and financials.
- Lead author of *Informix Handbook*, a 1400 page book for Informix Press. Helped create marketing plan and Web site strategy (www.InformixHandbook.com).
- Implement various Web site development techniques.
- Create Informix monitoring tools and solutions packages.
- Worked in many vertical markets.
- Trained and mentored employees and clients.
- Performed onsite Informix training, based on *Informix Handbook*.
- Support various clients for Web, Unix and Informix consulting.
- Architect networking and client support strategies.
- Design and create marketing, database and informational Web sites.
- Create management and procedural systems for efficient operations of One Point Solutions.
- Helped companies with Web site strategies and marketing.

June 1992 - May 1997

ZenaComp, Incorporated
Database Specialist

Livonia, MI

- Performed consulting functions in a wide variety of client environments. Responsibilities included design, program management, documentation, user interface, and programming. Client sites varied from small to very large. Evaluated and recommended various products for DOS, Unix, and Informix.
 - Helped set up and implement company intranet.
 - Performed Informix administration in a wide variety of environments. Used Informix Online Dynamic Server and Online Server.
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(Continuation of experience at ZenaComp, Incorporated)

- Trained new employees in Unix and Informix.
- Performed systems administration on a wide variety of Unix platforms.
- Worked in OLTP and data warehouse/DSS environments. Served as Informix administrator and applications developer.
- Developed Unix and Informix tools.
- Helped determine direction of ZenaComp by analyzing computer industry trends.
- Assisted with design, documentation, programming, and testing of a large system to track health care insurance information for a large pharmaceutical company.
- Performed complete design, documentation, implementation, and testing for a legal billing system.
- Designed Unix and Informix environment and program templates for a large health care information provider.

Sept 1987 - June 1992

Geometric Results, Inc.
Database Systems Analyst

Dearborn, MI

- Served as lead analyst on large migration project for government vehicle noise regulations. System was moved from a PL/1 environment to Informix/Unix. Performed documentation, design, and programming. Supervised others.
- Designed and implemented the migration of a DEC system for analyzing paint mixtures for a manufacturer. System was implemented in Unix/Informix environment.
- Designed and supervised development of a new vehicle invoicing system for Ford Motor Company.
- Evaluated hardware and software products for use company-wide.
- Worked with sales force in establishing and supporting new clients.
- Served as lead analyst on critical government fuel economy reporting system.
- Trained employees and gave class instruction.

Nov 1982 - Sept 1987

EDS
Systems Analyst

Detroit, MI

- Designed and programmed four major new applications to track various statistics for Affirmative Action Program (AAP).
 - Served as database administrator for various systems.
 - Trained and mentored new employees.
 - Developed various tools and utilities.
 - Performed detailed cost analysis of entire AAP operation.
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**AWARDS, TRAINING,
AND SPECIAL HONORS**

- Lead author of *Informix Handbook* by Informix Press, a 1400 + page book about Informix and its products. See www.InformixHandbook.com.
- Informix Certified Professional: Systems Administrator.
- President of Michigan Informix User Group (www.miug.com).
- Member of board of directors for the International Informix User Group (www.iiug.org) since 1998.
- Received training on many different Informix products.
- Author of three chapters in *Informix Unleashed!* by SAMs Publishing.

HARDWARE

HP, Sun, IBM, NCR, Pyramid, Altos, IBM-compatible PC, Bull-Multics

SOFTWARE

- UNIX: Unix SvR4, HP-UX, Linux, SunOS, Solaris, SCO, AIX
- INFORMIX: IDS, Online, SQL, Dynamic 4GL, INFORMIX-4GL, RDS, Foundation.2000, Web DataBlade
- OTHER: Bourne and Korn shell, Web and HTML, TCP/IP, Cognos Impromptu and PowerPlay, Novell, Windows, MS Access, Word, Excel WordPerfect, Oracle (class), PL/I, AREV, Harvard, Paradox, Clipper, Web servers.

INDUSTRIES

Internet/Web (various), retail, advertising, automotive, accounting, health care, EDI, billing, legal, insurance, human resources, reporting, data entry, payroll, student records, marketing.

EDUCATION

1979 - 1983

Oakland University, Rochester, MI
Bachelor of Science

- Major in Computer Information Systems
- Minor in Management

REFERENCES

Available upon request.

BIOGRAPHY

Ron Flannery is a long time database and Informix specialist. He started in 1983 at General Motors (and later, EDS), where he worked on a Multics relational database system called MRDS. He stayed at EDS until 1987, when he moved to a GRI, a subsidiary of Ford Motor Company. In 1989, Ron was the lead technical specialist to help GRI choose a relational database system for a large Ford project. He recommended Informix and started on the road to his consulting career and writing his book. After GRI, Ron went to ZenaComp, who was then an Informix and database-focused consulting firm. After working in several roles at ZenaComp, in June of 1997, Ron followed his goals and finally started his own company. At that time, he also started work on his book.

Ron is the lead author of *Informix Handbook*, a 1400 page book for Informix Press. The book project started in 1997, and after various delays, was published in July of 2000. This book is a comprehensive reference for any user of Informix Software. It includes sections on the history of Informix, SQL, database administration, tuning, applications development, and Web. Ron designed the book and its table of contents, wrote most of the chapters, and supervised other authors on the project. He created the idea of a Web site that would be closely tied to the book and drove his company to design and create the site entirely in Informix products. Ron went on to interview various key Informix executives, placing the interviews on the book's Web site. He helped brainstorm and create marketing plans for the book and the site, and developed strategic partnerships with other Informix sites.

Ron is also the founder and president of One Point Solutions, Inc., a Web- and database-focused company in Michigan that was established in June of 1997. Currently, Ron and his company focus on Informix consulting services and Web/database applications in E-commerce and other areas. One Point created the Web site for his book (www.InformixHandbook.com - an Informix-powered site!) and designed the layout of the book's CD. One Point understands technology and can help companies choose and implement the right database and Web site technologies. For more information about One Point Solutions, see www.one-point.com or contact Ron.

Ron is a long time user and supporter of Informix products. Besides his day-to-day customer tasks, he is co-founder and president of the Michigan Informix User Group (www.miug.com) and is a member of the board of directors for the International Informix Users Group (www.iiug.org). He wrote three chapters in *Informix Unleashed!* by SAMS Publishing. Ron is a certified Informix Database Specialist and Systems Administrator. He is very knowledgeable about all aspects of Informix usage, including server design and optimization, server administration, database design and administration, and applications development in Web, 4GL, and Dynamic 4GL. He also is well-experienced in consulting services such as infrastructure design, systems administration, and Web programming.

You can contact Ron via E-mail at ron@ronflannery.com or by phone at 248-887-8470x40.
